

Product Focus

KEY POINTS

ANDROID SOLUTION

DSD Van Sales runs on the Android operating system. This means it runs on a variety of phones and ruggedised hand held devices

DESIGNED FOR FOOD AND BEVERAGE

DSD Van Sales is designed specifically for Food and Beverage companies. We understand the unique demands of our industry.

INTEGRATED TO YOUR ERP SYSTEMS

Sales, returns and payments can be sent directly to your ERP system in common formats that are probably already part of your existing integrated solution

CLOUD BASED

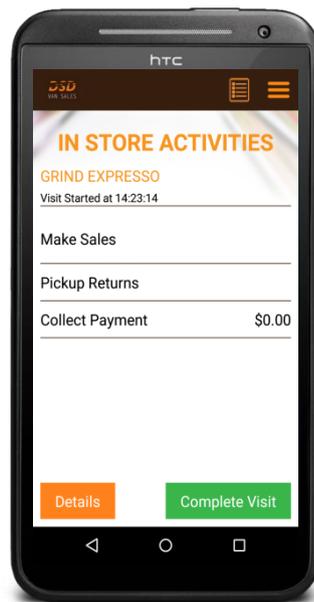
DSD Van Sales communicates with our DSD Plus administration portal which is hosted in the cloud. This makes implementations fast and the system price effective

SUBSCRIPTION PRICING

Our pricing model is a monthly subscription so you do not need to find a lot of capital to begin

DSD Van Sales Van Sales and Delivery Mobility for Android

Make sales, pick up returns, collect payments, track truck inventory and track in-store assets all from an Android phone



- ✓ Increase your team's efficiency by providing the tools needed in their hand
- ✓ Track your drivers using GPS. Measure time in and out of each store
- ✓ Fulfill duty of care responsibilities with vehicle inspections
- ✓ Invoices can be printed or emailed to the customer
- ✓ Payments can be collected in cash, cheque or credit card
- ✓ Full inventory tracking, including containers like trays or crates

THE BUSINESS PROBLEM

You want to improve the efficiency of your van sales operations. Unlike simple delivery solutions you want your drivers to make sales, collect payments, collect returns, track reusable containers, and validate in-store assets like fridges. You may want to track their activities and time, plus the route they are driving. In short you want a food and beverage van sales solution.

THE DSD DELIVERY SOLUTION

We have developed DSD Van Sales to address these type of Food and Beverage business problems. Our 40+ years of experience are built into the products for proven success.

DSD Van Sales can be loaded onto your drivers own phones or onto ruggedised devices. The run plan for the day is displayed in sequence, together with the activities to be completed at each store. There might be a phone order to deliver for instance.

The completed sale and other information gathered in-store is instantly transferred to our cloud server, DSD Plus, and from there forwarded to your ERP system.

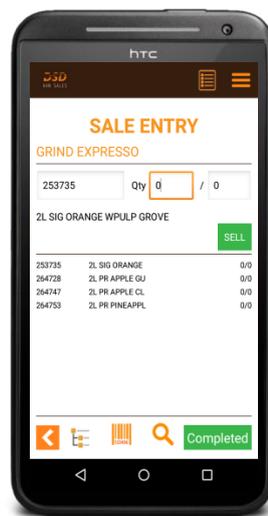
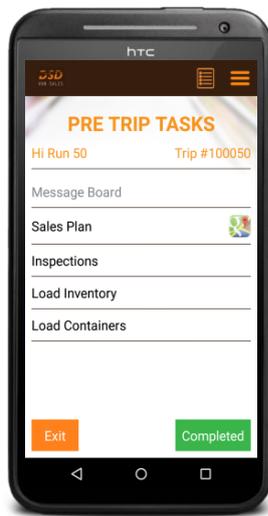
HOW DSD DELIVERY WORKS

Your driver signs into the DSD Van Sales application to begin their day. To assist with communication to mobile workers messages for the trip are immediately displayed.

The pre-trip process involves the driver inspecting the vehicle, loading their truck and reviewing the run for the day. The run can be reviewed on a map if desired, and optionally resequenced by the driver. The loading process can be by customer delivery, or in bulk. Barcode scanning can be used to make sure the correct inventory is loaded onto the correct truck.



DSD Delivery is a DSD Assist Solution



Once on the road the GPS of the mobile device can track where the driver is, and what route they are taking.

At the store the salesman may have a number of activities they need to complete.

The items to be delivered can be validated using a barcode scanner, or confirmed on the screen. Sales can be based on history, a pre-existing order, or derived in-store. Reusable containers like bread crates can be tracked into and out of the store. If your products are temperate controlled the temperature can be captured before the store signs to confirm the delivery, and an invoice generated.

Returns can be pre-approved by your office staff, or can be determined by the driver while at the store. Returns may require a reason code so that you can analyse return reasons.

Payments can be made by cash, cheque or credit card. Our credit card processing module integrates with PCI compliant gateways to ensure card security.

In-store assets like fridges or freezers can be validated. Deliveries might trigger a message to a merchandiser to visit the store. We understand what a Food and Beverage company needs from a delivery system.

At the end of the run there is full accounting of truck inventory, including returns and containers, and the payments collected. All the reconciliation documents for the run are stored in DSD Plus for review at any time.

Signed delivery documents are stored in DSD Plus so that you can retrieve them and email to a customer if needed. Further reports like DIFOT and upsell can also be generated. Deliveries can be plotted on Google maps.

A comprehensive van sales solution for food and beverage firms.



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FREQUENTLY ASKED QUESTIONS

CAN SALESMEN USE ANY PHONE OR TABLET?

Any reasonably modern Android phone, phablet, tablet or hand held can be used. A ruggedised device is often better for van sales people.

I'M CONCERNED ABOUT SECURITY

Our server is hosted by Amazon Web Services and is protected by SSL security. All data transmissions are also secured and encrypted.

IT SEEMS WE HAVE NOTHING TO LOSE, CAN WE SEE IT?

Yes you can see it. There is a tour available for you to view on our website. Alternatively we would be happy to show you DSD Van Sales one on one.

If you have any additional questions, or would like a demonstration, please contact us or visit our website